

# Exercises 2 - MikØk2

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May 1, 2009

## 1 Normal form games

### Exercise 1

Consider the following situation:

There are 2 firms, an incumbent, player 1, and a potential entrant, player 2. The incumbent can choose to build a new factory “B” or not “D”, while the potential entrant can enter, “E”, or remain passive, “D”. The incumbent’s construction costs,  $c$ , of building the new factory can either be high,  $c_H$ , or low,  $c_L$ , i.e.  $c_H > c_L$ .

If the construction costs are high the payoff will be as follows:

	E	D
B	0,-1	2,0
D	2,1	3,0

while low construction costs will imply that the payoffs are as follows:

	E	D
B	3,-1	5,0
D	2,1	3,0

- What is the Nash equilibrium if  $c = c_H$ ?
- What is the Nash equilibrium if  $c = c_L$ ?

Assume that only the incumbent knows his construction costs. The potential entrant believes that with  $p_1$  the construction cost is high,  $c = c_H$ .

- Formulate this as a Bayesian game
- Find the Bayesian Nash equilibrium for  $p_1 < \frac{1}{2}$
- Find the Bayesian Nash equilibrium for  $p_1 > \frac{1}{2}$

## Exercise 2

Consider the following situation - called a “first-price, sealed bid auction”:

There are 2 bidders, with a valuation  $v_i$  of bidder  $i = 1, 2$  of a good. The good is indivisible and the supply is a single unit. The two bidders' valuation are independently, uniformly distributed on the interval  $[0, 1]$ . Each bidder only knows his own value of the good. If the bidder  $i$  obtains the good and pays a price of  $p$ , the value to the bidder is  $v_i - p$ . If he does not obtain the good the value is 0. The rules of the game is as follows: Each bidder simultaneously submit a bid. The highest bidder is granted the good and pays the bid. If they bid the same the good is randomly allocated between the two, i.e., there is a probability of  $\frac{1}{2}$  of each bidder getting the good.

- a) Formulate this situation as a Bayesian game
- b) Solve for a Bayesian Nash equilibrium (Hint: Assume that the strategy is of the affine form  $b_i(v_i) = a_i + b_i v_i$ . Solve then for  $a_i$  and  $b_i$ )
- c) Do the bidders bid their value of the good?

## 2 Extensive form games

### Exercise 3

Consider the following description of a game - called “The truth game”:

There are 2 players, player 1 and 2, and a gamemaster. The gamemaster has a coin that is bent such that, flipped randomly, the coin will come up with “heads” 80% of the time. Both players know this. The game-master flips the coin and shows the result to player 1. Player 1 makes an announcement to player 2 what the result of the flip is, either “head” or “tail”. Player 2 having heard player 1's announcement but not seen the result must guess what the result of the flip was. Player 1 has the following payoffs: if player 2 guess “head” payoff is 2 and payoff is 0 if the guess is “tail”. Moreover, if player 1's announcement is correct player 1's payoff is increased by 1. For player 2 the payoff is 1 if he guesses right and 0 if his guess is wrong.

- a) Formulate this game as a game on extensive form. What is the game tree.
- b) What is the normal form representation of this game?
- c) Find all Nash equilibria of this game

### Exercise 4

Consider the following description of a game:

There are 2 players, player 1 and 2. There are the following rules:

- Player 1 chooses the action  $l$  or  $r$ , where  $l$  ends the game with payoff  $(2, 0)$

- Player 2 observes player 1's action. If 1 chose  $r$ , the player 2 can choose between  $l'$  and  $r'$ , where  $l'$  ends the game with payoff  $(1, 1)$
  - Player 1 observes player 2's action and recalls his own choice. If there has been chosen  $r$  and  $r'$  then player 1 can choose between  $l''$  and  $r''$ , both ending the game. If player 1 chooses  $l''$  payoffs are  $(3, 0)$ , while the payoffs from choosing  $r''$  are  $(0, 2)$
- a) What is the game tree of this game
  - b) Find the normalform representation
  - c) Find all Nash equilibria
  - d) Find the Subgame perfect Nash equilibrium.

## Extra exercises

### Exercise 5

Assume that there are 2 players,  $A$  and  $B$ . Consider the following game: They have to divide a dollar and they bargain using the following rules

- First, player  $A$  propose a division
- Second, player  $B$  is told the proposition, and can then accept or reject the proposition
- If  $B$  accepts the proposition the division is distributed to each and the payoff is the share. If  $B$  rejects neither gets a penny, and their payoff is zero.

There is no discounting of payoffs.

- a) Write this as an Extensive form game
- b) Show that any division is a Nash equilibrium of this game
- c) Find the unique SPE equilibrium of the game